

## CURRICULUM VITAE

### PERSONAL INFORMATION

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### CURRENT POSITION

**Job Title: Deputy Director**  
**Head of International Economics Division,**  
Faculty of International Relations (IR), USSH, VNU-HCM

### BRIEF SUMMARY OF RESEARCH (LAST 5 YEARS)

Field of research revolves around the activities of foreign direct investment (FDI) enterprises. The first concern is *competitive capacity of enterprises*. Such kind of research is to identify factors encouraging enterprise to invest abroad, and factors making their investments successful. The second issue is about *cost and benefits of FDI*. This study is to analyse the benefits and costs of both investors and receivers. A research project about costs and benefits between USA & ASEAN, and China & ASEAN was completed in 2017. At the present, the effects of FDI on local socio-economic development are being evaluated. The third matter relates to *the drivers of push and pull of FDI flows*. A study on local factors attracting/restraining FDI investors' locational choice is being conducted. An extra concern is *local human capital in foreign enterprises*. A study about the possibility of local staffs becoming managing directors in foreign companies has just finished. Currently, *intention of individual investor in doing business abroad* is being studied.

### LIST OF PUBLICATIONS

#### A) Monograph:

1. Hoang, N. T. (2011). *Attracting and Benefiting from Foreign Direct Investment under Absorptive Capacity Constraints. A case for Vietnam*. Technische Universiteit Eindhoven, ISBN: 978-90-386-2419-8.  
<https://research.tue.nl/en/publications/attracting-and-benefiting-from-foreign-direct-investment-under-ab>  
[https://www.researchgate.net/publication/254912817\\_Attracting\\_and\\_Benefiting\\_from\\_Foreign\\_Direct\\_Investment\\_under\\_Absorptive\\_Capacity\\_Constraints\\_A\\_case\\_for\\_Vietnam](https://www.researchgate.net/publication/254912817_Attracting_and_Benefiting_from_Foreign_Direct_Investment_under_Absorptive_Capacity_Constraints_A_case_for_Vietnam)
2. *Internal Manual Book*. (1995). Terre des Hommes Switzerland: Guidelines for Project Management.

#### B) Publications with peer review

1. Nguyen Thanh Hoang (2019). Impact of outward FDI to Domestic Investment. *Economy and Forecast Review*, 15(697), ISSN 0866 – 7120.
2. Nguyen Thanh Hoang (2019). Gender differences on Employee's Expectation of Local Head in Multinational Enterprise. *Industry and Trade Magazine*, ISSN 0866 – 7756.  
[https://www.researchgate.net/publication/335524654\\_Gender\\_Differences\\_on\\_Employees\\_Expectation\\_of\\_Local\\_Head\\_in\\_Multinational\\_Enterprise](https://www.researchgate.net/publication/335524654_Gender_Differences_on_Employees_Expectation_of_Local_Head_in_Multinational_Enterprise)
3. Hoang, N. T. (2016). Pattern to Absorb Foreign Direct Investment's Benefits: Perspective from Vietnam. *Southeast Asian Journal of Economics (SAJE)*, 4(1). ISSN 2286 - 8984. (Foreign Direct Investment Absorptive Capacity Theory). (Views: 6756, Reads: 1604, Citations: 84, checked on ResearchGate, Smartech, CiteSeerX on 10/8/2020).  
<https://www.tci-thaijo.org/index.php/saje/article/download/59905/49209>  
[https://www.researchgate.net/publication/336665654\\_Pattern\\_to\\_Absorb\\_Foreign\\_Direct\\_Investment's\\_Benefits\\_Perspective\\_from\\_Vietnam](https://www.researchgate.net/publication/336665654_Pattern_to_Absorb_Foreign_Direct_Investment's_Benefits_Perspective_from_Vietnam)  
<https://smartech.gatech.edu/handle/1853/35267>
4. Hoang, N. T. (2016). Host Country Institutional Factors Affecting Dutch and Vietnamese FDI Flows: Policy Maker Perspective. *International Journal of Innovative Research & Development*, 5(5). ISSN 2278 - 0211.  
[https://www.researchgate.net/publication/336665579\\_Host\\_Country\\_Institutional\\_Factors\\_Affecting\\_Dutch\\_and\\_Vietnamese\\_FDI\\_Flows\\_Perspectives\\_from\\_Academic\\_and\\_Policy\\_Maker](https://www.researchgate.net/publication/336665579_Host_Country_Institutional_Factors_Affecting_Dutch_and_Vietnamese_FDI_Flows_Perspectives_from_Academic_and_Policy_Maker)

5. Nguyen Thanh Hoang, Maruf. and Stoffers. (2015). A Growth Model for International Education in Developing Countries. *Jurnal AdministrasiBisnis (JAB)*, 11(1). ISSN 0216 – 1249.  
[https://www.researchgate.net/publication/325930064\\_A\\_Growth\\_Model\\_For\\_International\\_Education\\_In\\_Developing\\_Countries](https://www.researchgate.net/publication/325930064_A_Growth_Model_For_International_Education_In_Developing_Countries)
6. Nguyen Thanh Hoang (2015). The nature of relationship in Public - Private Partnership. *External Economics Review*, 74 (06/2015). ISSN 1859-4050.  
<http://tracuutapchi.ftu.edu.vn/index.php/tcqlktqt/article/view/252>
7. Nguyen Thanh Hoang (2003). Applying Hierarchy Process to verify and select successful projects for "Ideas of specific Design of resident areas in Thu Thiem's new urban contest. *Journal of Economic Development* , 157.

#### **C) Conference proceedings with peer reviewed**

1. Nguyen Thanh Hoang, Working for Foreign Units: The Choice of Students of Social Sciences and Humanities Field. ICES conference proceedings, accepted to publish in CRC Press/ Balkema (Taylor & Francis Group), *in progress*
2. Nguyen Thanh Hoang and Choi Woo Hyeok. (2019). The effects of ASEAN's ease of doing business: The case of foreign direct investment from South Korea to ASEAN. Vietnam National University of Ho Chi Minh City Publishing House. ISBN 978-604-73-7369-3, p.130-148.  
[https://www.researchgate.net/publication/343499262\\_ASEAN%27S\\_EASE\\_OF\\_DOING\\_BUSINESS\\_THE\\_CASE\\_OF\\_FOREIGN\\_DIRECT\\_INVESTMENT\\_FROM\\_SOUTH\\_KOREA](https://www.researchgate.net/publication/343499262_ASEAN%27S_EASE_OF_DOING_BUSINESS_THE_CASE_OF_FOREIGN_DIRECT_INVESTMENT_FROM_SOUTH_KOREA)
3. Nguyen Thanh Hoang, Dinh Hoang Duy (2018). *Vietnamese SMEs' Competitive Capacity for doing outward foreign direct investment*. Ho Chi Minh: Vietnam National University of Ho Chi Minh City Publishing House. (pp.231:257). ISBN 978-604-73-6621-7.  
[https://www.researchgate.net/publication/335836222\\_Vietnamese\\_SMEs%27\\_Compertive\\_Capacity\\_for\\_doing\\_outward\\_foreign\\_direct\\_investment](https://www.researchgate.net/publication/335836222_Vietnamese_SMEs%27_Compertive_Capacity_for_doing_outward_foreign_direct_investment)
4. Nguyen Thanh Hoang, Thu Pham (2018). Developing Country Stays at Home or Goes Abroad. Domestic Investment versus Outward Foreign Direct Investment. Evidence from Vietnam. *Proceedings iN4iN Network Conference 2017-Entrepreneurship and Innovation for Competitiveness*. Cuero Acosta, Y.A., Berrones-Flemmig, C., Nabi, MNU., &Dornberger, U. (eds.): International SEPT Program, Leipzig University, Germany. ISBN: 3-934693-27-X.  
[https://www.researchgate.net/publication/335526200\\_Developing\\_Country\\_Stays\\_at\\_Home\\_or\\_Goes\\_Abroad\\_Domestic\\_Investment\\_versus\\_Outward\\_Foreign\\_Direct\\_Investment\\_Evidence\\_from\\_Vietnam](https://www.researchgate.net/publication/335526200_Developing_Country_Stays_at_Home_or_Goes_Abroad_Domestic_Investment_versus_Outward_Foreign_Direct_Investment_Evidence_from_Vietnam)

#### **D) Submitted publications with peer review process**

1. Nguyen Thanh Hoang, Thoi Nhat Dinh, Local Managing Director in Multinational Enterprise. Perspective from Vietnam.

#### **E) Conference presentations:**

1. Nguyen Thanh Hoang (2019). Presence of German Small and Medium Enterprises in South-East Asia under Digitalization's moderation: Issues and Suggestions. *WIBF-IBC* on 23-24 May 2019 in Würzburg, Germany.
2. Nguyen Thanh Hoang, Huynh Thanh Toan (2018). Evaluation of FDI effects on local socio-economic development in Ben Tre province, Vietnam. *Engaging with Vietnam 10<sup>th</sup> conference, Binh Thuan, Vietnam*.
3. Nguyen Thanh Hoang, Brahmasrene T. (2010). Indicators measuring FDI absorptive capacity. *The III International Conference on International Business, Thessaloniki, Greece*.
4. Nguyen Thanh Hoang, Duysters, Patterson, J., and Sander, H. (2009). Comparative Advantage – the determinants of foreign direct investment inflow in developing countries. *paper was presented in the Global value chains conference, Maastricht, the Netherlands* .
5. Nguyen Thanh Hoang, Sander, H., Duysters, G., and Patterson, J. (2009). The Origin of Foreign Direct Investment: Factors Trigger FDI Flow. *paper is presented in INFORMS conference, San Diego, USA* .

6. Nguyen Thanh Hoang, Duysters, G., Sander, H., and Patterson, J. (2009). Foreign direct investment: the absorptive capacity theory. *paper is presented in the IX Globelics Conference, Dakar, Senegal.*
7. Nguyen Thanh Hoang, and Patterson, J. (2008). A survey of theoretical and empirical analyses of determinant of foreign direct investment in emerging economies. *Paper is published in the XVII International Management Development Association (IMDA) conference, Paramaribo, Suriname.*

**F) Precontracts with publishers:**

1. “*Evolution of Foreign Direct Investment: Nature and Diterminants*”, VNU-HCM Publishing House, (Vietnamese), ISBN 978-604-73-7848-7
2. “*Macroeconomics under daily stories*”, VNU-HCM Publishing House, (Vietnamese), ISBN 978-604-73-7847-0

**G) In writing:**

1. Nguyen Thanh Hoang, A growth model of motivations of individual foreign investment. A Choice under Global Disruption.